

## Bettie

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**From:** Bettie <bplecker@ntelos.net>  
**Sent:** Tuesday, January 23, 2024 10:38 AM  
**Subject:** January News and Notes

**NEW MEMBERS:** Jenifer Leavell-Augusta Realty; Chip Camp, Secondary and Kyle Waters, Primary-Whitetail Properties, LLC; Laqutia Martin, Secondary-Epique Realty; Chazlyn Curry-Avenue Realty; Katie Flesher-Kline May Realty; Dustin Cason-Real Property Management-Summit; Myra Beams and Steven Beams-Long and Foster Real Estate.

**TRANSFERS:** Marcie Mader, Cindy Springer, Jodi Riley and Chad Ragland to Epique Realty. Krista Fields to eXp Realty.

Current Primary Membership: 399

**SentriLock Tip:** For Resources of Help Topics and Videos: Log In and Click on Contact Support at the bottom of the page. Then scroll down to see headings of various topics and featured resources.

SentriLock keys should all be activated. If you are on the system and you have not activated your key, you cannot receive a code from another member to access. If you need an updated notification for activation, call us at the GAAR office and we will have the system generate a new email notification to you.

We have reciprocal agreements with CAAR, HRAR and RHRA. RHRA will be completing their conversion from Supra to SentriLock in the next month.

Check out the Calendar on the GAAR website for all Committee meetings and Events. The Education committee will be sending out the 2024 schedule soon.

**MLS Reminder:** Be sure to use the "Commission Minus Closing Costs Y/N" field in the MLS. We've noticed agents putting the statement in Remarks, but you should also use the field provided.

**Broker Exchange:** February 12 9:00 a.m. at the new Starbucks in Staunton

Check out the new Podcasts on the VAR site each month. Very good information provided by the legal team in these short clips.

[Legal Resource Library - Virginia REALTORS®](#)

The YPN Coat racks at the Staunton and Waynesboro YMCA's are still in place so please donate any adult or children's coats, hats, gloves to the rack locations if you can.

*Bettie Plecker*

Association Executive

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