

Bettie

From: Bettie <bplecker@ntelos.net>
Sent: Monday, June 21, 2021 10:43 AM
Subject: June News and Notes

NEW MEMBERS: Chase Killingsworth and Michael Cook-Keller Williams; Brecken Geiman-RE/MAX Advantage-Waynesboro; Caroline Cunliffe and Joshua Winchell-Kline May Realty.

FAIR HOUSING Seminar: September 9, 9:00-11:00. Virtual Platform by Sarah Stelmok. Will send out Eventbrite for registration in August.

MEMBER APPRECIATION EVENT: September 16, 5:00-7:00 at Bottles in Waynesboro. Information and invite to follow. Will be open to REALTOR members only, no guests, no plus one.

SACRA Drive ends on June 30. Drop off items at GAAR office.

VERONA FOOD PANTRY Drive begins July 1 and runs through September 30. We will announce the day for the "Drive Through" on the parking lot.

MLS REMINDERS AND TIPS: Please follow Agent Remarks for showing instructions. We are receiving complaints of agents calling offices direct to set up showings instead of following instructions in Remarks for calling Agents direct or using a showing App.

When you are entering a FSBO or your listing is sold involving an Unrepresented Buyer, you must use the correct fields for this. You may not list yourself on both sides if you did not represent on both sides. You do not use Non MLS Agent if they were unrepresented. For Example, if are the listing agent and the buyer is unrepresented, you do not list yourself as the Selling Agent or use Non MLS Agent-you must use Unrepresented Buyer. Yes, this field is in the drop down.

Also, if you are representing a Buyer and the Seller is Unrepresented, you do not use yourself as the Listing Agent, you must use Unrepresented Seller. We are receiving complaints of offices entering their Agent on both sides when it is not true.

Another reminder when entering for Comp Only listings, you must enter it into the system with 72 hours as all listings. They should not be entered until the property closes; do not enter a Comp Only as Active or Pending. They must be complete in every detail, including photo and room dimensions.

BROKER BREAKFAST: Invite and details will follow. One Broker from each office will be invited to have breakfast with the Board of Directors. In person, Thursday, September 2 at 8:30 at Hotel 24 South.

INSTALLATION LUNCH: In person, Thursday, November 18 12:00 noon at Hotel 24 South. Registration information will be sent out in October.

AWARDS LUNCH: In person, Monday, January 10 12:00 noon at Hotel 24 South. Registration information will be sent out in December.

The GAAR office will be closed on July 2 in observance of the July 4 holiday. The office will be open on Monday, July 5.

*****EDUCATION COMMITTEE QUARTLY CHALLENGES*****

The Education Committee is challenging all members by office to complete the "C2EX" NAR on line certification course, the NAR Fair Housing on line Course "Fairhaven" and invest in RPAC in 2021.

The challenges are set forth by Quarter, but you may take the courses and invest in RPAC at any time.

SECOND QUARTER CHALLENGE (APRIL-JUNE)

Complete the NAR on line certificate course for C2EX.

No charge for this course.

Link: <https://www.C2EX.Realtor>

THIRD QUARTER CHALLENGE (JULY-SEPT)

Complete the NAR Fair Housing on line course "Fairhaven".

No charge for this course.

Link: <https://Fairhaven.realtor>

FOURTH QUARTER CHALLENGE (OCT-DEC)

Invest in RPAC at the Fair Share level of \$35. If you already invest in RPAC at the Fair Share level, we challenge you to up your investment this year.

Let's get the office percentages up in 2021!

Bettie Plecker

Association Executive

Greater Augusta Association of REALTORS, Inc.

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